

# MORONGO VALLEY FIRE SALESPERSON: ALEX 01/19/2023 12:23 PM

This presentation is designed to provide an example of various finance options that may be available. Incentive programs, Rebates, Rates, Terms and Payments are estimates, subject to change and are impacted by individual credit history and subject to credit approval and program verification. Specific details will be provided when an alternative or alternatives are selected.

Vehicle Price:	40,500.00
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FORD CREDIT LEASE

Cash Down

10,850 10,850

10,850 10,850

36 Months	39 Months
389.81	388.13
389.81	388.13
389.81	388.13
389.81	388.13

**Purchase Option** 

25,000.00 24,625.00

On Approved Credit - APR and Payment may vary based upon Credit History, Down Payment and Lender Approval. In some cases Leases require additional cash for Security Deposit. Vehicle Price is before Taxes and/or applicable fees. There is a Disposition Fee of \$395 at Lease end if you do not purchase the vehicle. At Lease End, Lessee is responsible for \$0.20 per mile over 10,500 miles per year. Wear and tear guidelines apply. Tax Profile: 8.75% Tax

### **Potential Ford Credit Lease Advantages**

- No Long Term Obligations
- Option to Purchase at the end of the Agreement
- Protection against used vehicle market fluctuations
- Drive a New Vehicle More Often

- Pay Only For What You Use
- Pay Sales Tax As You Go
- Venicles on a 2-3 year Lease are typically under warranty for all or most of the Lease Term



RANGER

2023 SUPERCREW 4X2 - 5' BOX XLT 126" WHEELBASE 2.3L ECOBOOST ENGINE **ELEC 10-SPEED AUTO TRANS** 

PL E03401

**OXFORD WHITE** INTERIOR **EBONY PREMIUM CLOTH SEATS** 

### STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

## **EXTERIOR**

- DAYTIME RUNNING LIGHTS EASY FUEL® CAPLESS FILLER
- FOG LAMPS
- FUEL TANK 18 GALLON
- FULL SIZE SPARE TIRE/WHEEL
- **FULLY BOXED STEEL FRAME** HEADLAMPS - AUTO HALOGEN
- HEADLAMPS AUTO HIGH BEAM
- PRIVACY GLASS
- RANGER FENDER BADGE
- REMOTE TAILGATE LOCK
- STEEL BUMPER, FRONT & REAR TAILLAMPS-LED
- TRAILER SWAY CONTROL
- WHEEL LIP MOLDINGS

# **INTERIOR**

- 1-TOUCH UP/DOWN DRIVER WIN
- 2ND ROW FOLD BENCH 2ND ROW UNDER SEAT STORAGE
- 4.2" PRODUCTIVITY SCREEN
- CARPET FLOORING
- CRUISE CONTROL
- DUAL VISOR VANITY MIRRORS
- DUAL ZONE AUTO CLIMATE CTL
- LOCKING GLOVE BOX
- OVERHEAD CONSOLE
- POWER LOCKS AND WINDOWS
- POWERPOINTS 12V (2)

NO CHARGE

595.00

695.00

195.00

20.00

**RD27** 

ITEM #:

This label is affixed pursuant to the Federal Automobile

State and Local taxes are not included. Dealer installed

Information Disclosure Act. Gasoline, License, and Title Fees.

options or accessories are not included unless listed above.

RAMP TWO

- TILT/TELESCOPE STR COLUMN
- VINYL SOFT CONSOLE LID

## **FUNCTIONAL**

- 4-WHEEL ANTILOCK BRAKE SYS
- · AUDIO AM/FM W/ 6 SPKS BLIS W/CROSS TRAFFIC ALERT
- ELECTRONIC PWR ASST STEER
- HILL START ASSIST LANE KEEPING SYSTEM
- PRE-COLLISION ASSIST W/AEB
- REAR VIEW CAMERA
- SIRIUSXM® SVC N/A AK&HI • SYNC®3 8" SCRN W/APPLINK®

# **SAFETY/SECURITY**

- AIRBAGS SAFETY CANOPY® BELT-MINDER CHIME
- CTR HIGH MOUNT STOP LAMP
- LATCH CHILD SAFETY SYSTEM
- TIRE PRESSURE MONIT SYS

### WARRANTY

- 5YR/60,000 POWERTRAIN

# **INCLUDED ON THIS VEHICLE**

# **EQUIPMENT GROUP 301A**

- •XLT SERIES
- •110 AC POWER OUTLET •REAR PARKING SENSORS

## OPTIONAL EQUIPMENT/OTHER

265/65R17 OFF-RD A/T OWL TIRE SPORT APPEARANCE PACKAGE .17" MGNTC PTD ALUM WHL-SPORT FX2 PACKAGE .OFF-ROAD TUNED SUSPENSION

.ELECTRONIC-LOCKING DIFF RUNNING BOARDS-5" RECT-BLACK REMOTE START

**AUTO START-STOP REMOVAL** - 50.00 4G LTE WI-FI HOTSPOT REMOVAL FRONT LICENSE PLATE BRACKET NO CHARGE

### (MSRP) **PRICE INFORMATION** 1,670.00

3,085.00 **TOTAL VEHICLE & OPTIONS/OTHER** 36,505.00

**TOTAL BEFORE DISCOUNTS** 38,000.00 **XLT MID DISCOUNT** 500.00

**TOTAL SAVINGS** 

500.00

# TOTAL MSRP \$37,500.00

# RAIL

01/19/2023

71-0801 O/T 2

Ford Credit for you. See your dealer for details or visit www.ford.com/finance.

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# EPA Fuel Economy and Environment



**Gasoline Vehicle** 

# **Fuel Economy**

Standard Pickup Trucks range from 12 to **MPG** 70 MPG. The best vehicle rates 132 MPGe.

combined city/hwy city highway

**4.5** gallons per 100 miles

You spend

more in fuel costs over 5 years

compared to the average new vehicle.

Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only) Annual fuel COST

5

10

his vehicle emits 397 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

# fueleconomy.gov

Calculate personalized estimates and compare vehicles









# **GOVERNMENT 5-STAR SAFETY RATINGS**

## **Overall Vehicle Score**

 $\star\star\star\star$ Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

**Frontal** Driver Crash Passenger Based on the risk of injury in a frontal impact.

Side Front seat Crash Rear seat Based on the risk of injury in a side impact

Should ONLY be compared to other vehicles of similar size and weight.

 $\star\star\star$ Rollover

Based on the risk of rollover in a single-vehicle crash

Star ratings range from 1 to 5 stars ( $\star\star\star\star\star$ ), with 5 being the highest Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

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For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

# FordPass Connect

### Download the FordPass™ app\* and you can:

### Access Vehicle Control Features

- Remotely start, lock and unlock your vehicle. Locate your vehicle and check approximate fuel range.
- Receive vehicle health alerts.

### Activate 4G LTE Wi-Fi Hotspot

- New vehicles include a 3-month or 3GB data (whichever comes first) Wi-Fi trial.
- Connect up to ten Wi-Fi-equipped devices.

The FordPass Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Ford. See in-vehicle Settings for connectivity options.



FORD **PROTECT** Continued Service Plan

Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordOwner.com.

**WARNING**: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your

Msg & Data rates may apply.



www.ford.com/help/privacy-terms/

SCAN OR TEXT 1FPLE03401 TO 48028

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vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle.

# SECURILOCK® ANTI-THEFT SYS

• 3YR/36,000 BUMPER / BUMPER

• 5YR/60,000 ROADSIDE ASSIST

(MSRP)

1,495.00

\$33,420,00

BASE PRICE TOTAL OPTIONS/OTHER

**DESTINATION & DELIVERY** 

Whether you decide to lease or finance your vehicle, you'll find the choices that are right